#### **UNIT-III**

## Trading, Profit and Loss Account and Balance Sheet

A business needs to prepare a trading and profit and loss account first before moving on to the balance sheet. Trading and profit and loss accounts are useful in identifying the gross profit and net profits that a business earns. The motive of preparing trading and profit and loss account is to determine the revenue earned or the losses incurred during the accounting period.

The trading and profit and loss account are two different accounts that are formed within the general ledger. The two parts of the account are:

- 1. Trading Account
- 2. Profit and Loss Account

Trading account is the first part of this account, and it is used to determine the gross profit that is earned by the business while the profit and loss account is the second part of the account which is used to determine the net profit of the business.

### 1. Trading Account

Trading account is used to determine the gross profit or gross loss of a business which results from trading activities. Trading activities are mostly related to the buying and selling activities involved in a business. Trading account is useful for businesses that are dealing in the trading business. This account helps them to easily determine the overall gross profit or gross loss of the business. The amount thus determined is an indicator of the efficiency of the business in buying and selling.

The formulae for calculating gross profit is as follows:

Gross profit = Net sales – Cost of goods sold

Where

Net sales = Gross sales of the business minus sales returns, discounts and allowances.

The trading account considers only the direct expenses and direct revenues while calculating gross profit. This account is mainly prepared to understand the profit earned by the business on the purchase of goods.

Items that are seen in the debit side includes purchases, opening stock and direct expenses while credit side includes closing stock and sales.

## **Preparing Trading Account**

Trading account is prepared by closing all the temporary purchases and revenue accounts and making adjustments in the inventory accounts by the use of a closing journal entry

For the following question, prepare a trading account

Particulars	Amount	Particulars	Amount
Sales	2,05,000		
Sales returns	15,000		
Purchases	49,000		
Purchases returns	3000		
Opening inventory	8000		
Closing inventory	30,000		
Trading Account	1,500		

The format of trading account after passing the closing entry is as follows:

Dr.		Trading Accou	nt for the year
ended	Cr.		
Sales returns	15,000	Sales	205,000
Purchases	49,000	Purchase returns	3,000
Beginning inventory	8,000	Ending inventory	9,000
Balance c/d	145,000		
Total	217,000	Total	217,000

In this example, all accounts are closed and transferred to the trading account. The credit entry of 1,45,000 is the gross profit for the period.

#### 2. Profit and Loss Account

Profit and loss account shows the net profit and net loss of the business for the accounting period. This account is prepared in order to determine the net profit or net loss that occurs during an accounting period for a business concern.

Profit and loss account get initiated by entering the gross loss on the debit side or gross profit on the credit side. This value is obtained from the balance which is carried down from the Trading account.

A business will incur many other expenses in addition to the direct expenses. These expenses are deducted from the profit or are added to gross loss and the resulting value thus obtained will be net profit or net loss.

The examples of expenses that can be included in a Profit and Loss Account are:

- 1. Sales Tax
- 2. Maintenance
- 3. Depreciation
- 4. Administrative Expense
- 5. Selling and Distribution Expense
- 6. Provisions
- 7. Freight and carriage on sales
- 8. Wages and Salaries

These appear in the debit side of Profit and Loss Account while Commission received, Discount received, profit obtained on sale of assets appears on the credit side.

Net profit can be determined by deducting business expenses from the gross profit and adding other incomes obtained

Net profit = Gross profit - Expenses + Other income

## **Trading and Profit and Loss Account Format**

Trading and Profit and Loss Account format is represented separately as follows:

Format for Trading Account

Trading account for the year ended.....

To opening stock		xxx	By Sales	xxxx	
To purchases	XXXX		Less returns	xx	
Less returns	XXX				XXXX
		xxxx	By closing stock		xxx
To Direct expenses:			By gross loss ( if lo	oss)	xxx
Carriage inward		xxx			
Freight		XXX			
Octroi		xxx			
Dock dues		xxx			
Excise duty		xxx			
Royalty		xxx			
Motive power		xx			
Coal, gas, water		XXX			
Factory expenses		xxx			
To Gross Profit (if profit)		xxx			
		xxxxx			XXXXX

Format for Profit and Loss Account

## Profit & Loss Account

Dr.	(For the year end	ded)	Cr.
Particulars	Amount	Particulars	Amount
To Gross loss b/d To Salaries To Office rent, rates and taxes To Printing & stationery To Telephone expenses To Postage & telegram To Discount Allowed To Insurance To Audit Fees To Electricity charges To Repairs & renewals To Depreciation To Advertisement To Carriage Outwards To Bad Debts To Provision for Bad debts To Selling commission To Bank Charges To Interest on loans To Loss on sale of asset To Net Profit	Xxx	By Gross Profit b/d By Discount Received By Commission Received By Bank Interest By Rent received By Dividend on shares By Interest earned on debentures By Profit on sale of asset By Net loss	Xxx Xxx Xxx Xxx Xxx Xxx Xxx Xxx
	XXX		XXX

# Difference between Trading and Profit and Loss Account

The following points of difference exist between the Trading and Profit and Loss Account

Parameters	Trading Account	Profit and Loss Account
Meaning	Trading account used to find the gross profit/loss of the business for an accounting period	Profit and loss account or Income statement is used to find the net profit/loss of the business for an accounting period
Timing	Trading Account is prepared first and then profit and loss account is prepared.	Profit/Loss Account is prepared after the trading account is prepared.
Purpose	For knowing the gross profit or gross loss	For knowing the net profit or net loss of

	of a business	a business
Stage	It is the first stage in the creation of the final account.	it is the second stage in the creation of the final account.
Dependency	It is not dependent on trial balance	It is dependent on trading account
Transfer of Balance	The balance in the form of Gross loss or Gross Profit of the trading account will be transferred to the Profit and Loss Account	The balance in the form of Net loss or Net Profit of the profit and loss account will be transferred to the Balance Shee